Real Estate with Heart. Clarity, and Confidence



### STEP ONE

## New Connection & Pre-Approval

Yay! We have connected. We will talk through your specific situation and goals. I'll guide you through pre-approval so you know exactly what you can afford.



## STEP TWO

### Home Search

Together, we'll explore homes that fit your price range and our lifestyle. I will set up an MLS auto search for you and schedule home tours.



### STEP THREE

## Making an Offer

When you find the right home, I'll help you write a strong offer and negotiate to get you the best deal. Ask all the questions you have!



## STEP FOUR

## Your Offer is Accepted and Under Contract

We'll move through inspections and appraisal with me guiding you at every step.



## STEP FIVE

# Closing & Keys

At closing, the paperwork is finalized. Keys may be exchanged. Congratulations! You are now a new home owner!